

Andrey Igorevich Glagolev,

PhD (econ), analyst, lecturer

Curriculum vitae



1. Personal details.

Citizenship – Russian Federation

Marital status - married, no children

Place and date of birth - Moscow, 1953, May 5

2. Academic background.

1975-1978 - **Moscow State University**, Post-graduate studentship, Faculty of economics; degree of PhD (econ) in international economics

1973-1975 - **Moscow State University**, Faculty of economics, Division of international economics

1970-1973 - **Moscow State Institute of International Relations**, Faculty of international economic relations

3. Educational experience

03.2015 – *present time* – visiting lecturer in International School of Business @ Gubkin Russian State University of Oil & Gas, Gazprom Corporate Institute, Moscow Institute of Oil & Gas Business, International Management Institute of Saint Petersburg, Higher School of Business @ Kazan Federal University (Russia, Tatarstan), Center of Professional Education «Nurikon» (Kazakhstan, Almaty); Business School @ Kazakhstan-British Technical University (Kazakhstan, Astana); basic course for MBA and EMBA applicants – “MANAGEMENT OF OIL & GAS PROJECTS: TECHNOLOGIES AND ECONOMICS OF UNCONVENTIONAL RESOURCES DEVELOPMENT” (16-20 academic hours, in Russian and English);

1993-1997 - lecturer in St. John University (Moscow); basic course – “Economic World of the Holy Bible”, Old and New Testament; manual draft

1978-1982 - lecturer on Political Economy in Moscow Arts Institute; manual draft; workshops

4. Professional experience.

02.2013 – *present time* – **strategic consulting** in economic modeling, forecast modeling for Russian and world oil & gas development, consulting, analytical reports for oil & gas companies;

02.2013-03.2014 – **management of think tank** (mathematicians and IT) creating longterm forecast model of the US Energy Balance including 5 modules – oil, gas, coal, nuclear and renewables;

02.2012- 02.2013 – **Gazprom promgaz, JSC**, advisor of General Director. *Functions:* creation of databases and analysis of unconventional gas (shale gas, CBM, tight gas) and oil (shale oil, tight oil) E&P in the United States, Canada, South America, Western Europe, Australia, China, India, Israel, economic analysis of unconventional gas production, development of global oil & gas production forecast concept including latest estimations of conventional and unconventional resources, modelling CBM production balance, writing analytical reports and presentations for BoD, participation in XXV World Gas Congress (Kuala Lumpur, June 2012), publication of two articles on

unconventional gas resources development in the USA and Western Europe, benchmarking of technologies of gas extraction

08.2003 – 02.2012 – **Gazprom Expo, LLC.** chief analyst, head of working groups. *Functions:* creation of forecast modeling concept for predicting global oil & gas industry, writing analytical reports and publishing books on global & Russian gas industry (10 books were published), informational support and analysis of gas megaprojects of Jamal, Eastern Siberia, Far East, Sakhalin, Russian shelf of Barents, Pechora and Ohotsky seas, Alaska and Arctic Canada, US, global LNG industry, Canadian and European unconventional gas projects; participation in international oil/gas exhibitions/congresses in Moscow, Saint-Petersburg, Beijing, Doha, Almaty, Tashkent, Ashgabat, Washington, etc; creation and design of web-library for megaprojects in Intranet

01.2002 – 08.2003 – **EUREPA Swiss S.A./East-West Energy Dialogue Institute**, Chief of the Gas Projects Division and of the Division of Sustainable Development of Financial Markets. *Functions:* project management of Russian-German gas project, business plan, coordination of the partners (Gazprom, Rosneft, EnBW), creation of long-term gas markets forecast software

06.1996-01.2000 - **Oil Company “YUKOS”**, Chief of the Division of Development of Business of Marketing Department. *Functions:* creation of regional network for Trading House “YUKOS-M” (43 branches in 40 regions of Russia) with monthly sales about 1 mln.t of oil products, marketing-plans for sales of oil-products in regions, business plans for construction of YUKOS gas-stations in southern regions (Samara, Penza, Lipetzk, Voronezh, Orel, Belgorod, Bryansk), making feasibility studies for 12 gas-stations in five regions

12.1993-12.1995 - **State Duma of Russian Federation**, assistant of the Chief of the Committee on Economic Policy. *Functions:* preparation of federal laws drafts, head of two expert groups

5. Professional skills

Informational & analytical support of project management

Making and maintaining electronic web-library for megaprojects

Working as chief exhibitor on international oil&gas exhibitions, interviews

Creation of regional branches network for a large oil company

Marketing plans for regional branches of oil company, search for a branch personnel

Business plans for development of gas fields, gas transportation sales, construction of gas stations, storage-depots

Forecast modeling for global oil & gas industry

Internet-trading on Forex and Stock Markets

Languages - English (fluently), French (reading and writing), Arab (basic reading)

Computer - Windows Prof, MS Office, Internet, E-mail, Marketing Expert, Best-Marketing, Project Expert, Microsoft Project, programmes for Internet-trading on Stock & Forex markets

6. Published books (author of concepts, coauthor)

1. Long-term Gas Market Forecasting: the art of scenario programming. 2003;

2. Development of Oil & Gas resources in Eastern Siberia and Far East. 2004;

3. Gazprom pipeline projects in Central Asia. 2004;

4. Development of gas fields in the northern regions of Alaska and Canada. 2004;

5. Megaproject «Gas of Alaska». 2006;
6. Development of Hydrocarbon Reserves of Yamal peninsula: from scientific programs to investment projects. 2007;
7. Oil & Gas potential of Eastern Siberia and Far East of Russia. 2008;
8. Gas Megaprojects in Canada: resources, economics, legislature. 2008;
9. World LNG Industry & Markets: forecast modelling. 2009;
10. Sea Transport of Compressed Natural Gas: projects and outlook. 2010;
11. Global Gas Business in the XXI century: new tendencies, technologies and scenarios

7. Contacts.

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